



IN THE NEWS

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GXS Brings Supply Chain Automation to More Than 2,000 Companies in Greater China

GXS Trading Grid® Facilitates Global B2B Integration for Chinese Companies and Their Trading Partners

Gaithersburg, Md. & Hong Kong — June 20, 2009 — GXS, a leading provider of business-to-business (B2B) e-commerce solutions, today announced that more than 2,000 companies in China and Hong Kong have selected GXS to automate their supply chains. The number of GXS customers in China has doubled in three and a half years, further establishing GXS as the leading provider of B2B e-commerce solutions in Greater China, and includes industry leaders such as Alcatel Lucent Shanghai Bell, Asia Pulp and Paper, BSteel Online Co. Ltd, Dongfeng Peugeot Citroen, Sinotrans Limited and Sinopharm Medicine Holding Co., Ltd. In that time, GXS has secured new business with large customers as well as their small-and-medium-sized trading partners in various vertical industries including automotive, high-tech, manufacturing, logistics, pharmaceutical, retail and telecommunications.

GXS serves Chinese companies through a variety of B2B services and local support offices, including its offices in Hong Kong and Shanghai. Services, such as GXS Enterprise Gateway, GXS Order Lifecycle Visibility and GXS Intelligent Web Forms, support both simplified and traditional Chinese. GXS customers in China have experienced multiple benefits of B2B e-commerce including improving customer satisfaction, improved visibility into B2B transaction status and increased supply chain efficiency. In 2008, Alcatel Lucent Shanghai Bell, a subsidiary of Alcatel Lucent and a leading provider of telecommunications services in China, selected GXS Enterprise Gateway to integrate its back office enterprise resource planning (ERP) systems and to connect electronically with its major customers in China. By doing so, the company can integrate critical product information and customer data with its ERP system, ensuring automated supply chain processes, a reduction in errors and greater efficiencies within the B2B environment.

“We selected GXS is because of its global B2B experience, its domain knowledge in supply chain as well as its strong local customer support,” said Zhu Zhanbei, vice president and CIO of Alcatel Lucent Shanghai Bell. “By implementing GXS Enterprise Gateway, we are able to process critical customer data accurately and instantly, enabling us to respond to customers’ orders and requirements in a timely manner and improve customer satisfaction.”

As a center for manufacturing for multiple industries and companies, China plays a significant role in the global supply chain. An increased import and export volume is driving companies in China to adopt the global B2B standards of their trading partners and buyers in other regions. A report published by the Ministry of Commerce (“MC”) of the People’s

Republic of China indicated that in 2008, the total B2B e-commerce transaction value reached US\$440 billion, a 43 percent increase over 2007. These figures show the growing importance of e-commerce automation in China.

“We are excited to see B2B e-commerce in China is gaining traction,” said Raymond Teh, vice president of Asia Pacific, GXS. “Leveraging GXS’ more than 40 years’ experience in B2B e-commerce and our strong foothold in Asia, GXS is proud to support more than 2,000 companies in China, both large and small, by automating their B2B processes from order to payment. GXS is proud of its leadership in China and will continue to work with companies throughout the region to help them successfully integrate with their global trading partners.”

GXS Trading Grid® is a global B2B e-commerce and integration platform that supports the creation and adoption of on-demand supply chain management solutions for companies of any size. As the world’s largest electronic business community, GXS Trading Grid® is used by more than 30,000 customers to exchange goods and services, gain visibility into global logistics operations and to synchronize product data. Trading Grid helps customers automate global trading communities by shielding complexity from rapidly changing standards, eliminating manual and duplicative processes and enabling the highest levels of B2B integration and collaboration.

About GXS

GXS is a leading global provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration among trading partners. Organizations worldwide, including more than 70 percent of the Fortune 500, leverage the on-demand services on GXS Trading Grid® to extend supply chain networks, optimize product launches, automate warehouse receiving, manage electronic payments and gain supply chain visibility. GXS Managed Services, GXS’ B2B outsourcing solution, empowers customers with the expertise, technical infrastructure and program support to conduct B2B e-commerce with trading partners globally.

Based in Gaithersburg, Md., GXS has an extensive global network and has local offices in the Americas, Europe and Asia-Pacific regions. GXS can be found on the Web at www.gxs.com, www.gxs.com/asia, <http://blogs.gxs.com/> and <http://twitter.com/gxs>.

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