



IN THE NEWS

100 Edison Park Drive, Gaithersburg, MD 20878, U.S.A. • +1-800-560-4347 t • +1-301-340-4000 t • www.gxs.com

CGI and GXS Come Together to Illuminate Financial Supply Chain for Banks, Buyers and Suppliers

New Joint Solution will Accelerate the ROI Buyers and Sellers Can Achieve from Supply Chain Finance Programs

GAITHERSBURG, Md. — July 27, 2009 — GXS, a global provider of business-to-business (B2B) e-commerce services, today announced a partnership with CGI Group Inc., a leading provider of information technology and business process services. The two companies will integrate their services to [provide an end-to-end supply chain finance \(SCF\) solution](#) to financial institutions. The new offering will leverage [GXS Trading Grid[®]](#), the world's largest B2B integration services platform, and will be part of CGI's global trade and SCF bank offering, [Proponix360[™]](#).

The new, joint solution provides financial institutions with a complete SCF solution that incorporates online connectivity between buyers and suppliers to facilitate increased collaboration between both parties. GXS will provide the supplier portal functions needed to offer invoice financing and reverse factoring when connectivity to the supplier is not provided by a buyer collaboration platform. The software-as-a-service (SaaS)-based solution also reduces implementation timeframes for financial institutions and their corporate clients. The CGI-GXS partnership will enable rapid on-boarding of new corporate clients and accelerated program rollout to their trading partner communities.

“As the credit crisis continues, large corporations are leveraging their strong credit rating to provide SCF programs to smaller business partners in need of working capital improvements” said Steve Keifer, vice president, industry and product marketing at GXS. “CGI and GXS can enable financial institutions to fully capitalize on the fast-growing market opportunity with a best-of-breed SCF solution that obviates expensive ERP changes by corporate clients and accelerates time-to-revenue for trade banks.”

CGI's Proponix360 is a SaaS-based trade and supply chain platform with fully integrated traditional trade, open account and cash management capabilities. GXS Trading Grid connects buyers and suppliers enabling them to transact with one another using their own preferred standards or protocols and masking the complexities therein. GXS also helps to facilitate interoperability between a bank's trade application, Proponix360, and the ERP systems (SAP, Oracle, Infor, etc.) of corporate clients.

GXS Trading Grid is a global B2B integration-services platform linking major buyers and suppliers in the retail, automotive, high tech and industrial supply chains around the world. GXS Trading Grid integrates with corporate ERP systems to extract documents necessary to support SCF programs and transmits them to recipients around the globe. Using GXS, financial institutions can exchange purchase orders, commercial invoices, payment instructions, account

statements, procurement card transactions, letters of credit and post-export financing requests electronically. GXS supports a wide variety of B2B technologies including ISO 20022, BAI, SWIFT, ANSI X12, EDIFACT and SAP IDOC document standards. An interview with Kittredge Carswell of CGI about the partnership between GXS and CGI can be found at <http://blogs.gxs.com/bramlett/>. Additional information about GXS Solutions for Financial Institutions can be found at <http://www.gxs.com/industries/financialServices/>.

About GXS

GXS is a leading global provider of B2B e-commerce solutions that simplify and enhance business process integration and collaboration among trading partners. Organizations worldwide, including more than 70 percent of the Fortune 500, leverage the on-demand services on GXS Trading Grid[®] to extend supply chain networks, optimize product launches, automate warehouse receiving, manage electronic payments and gain supply chain visibility. GXS Managed Services, GXS' B2B outsourcing solution, empowers customers with the expertise, technical infrastructure and program support to conduct B2B e-commerce with trading partners globally.

Based in Gaithersburg, Md., GXS has an extensive global network and has local offices in the Americas, Europe and Asia-Pacific regions. GXS can be found on the Web at www.gxs.com.

All products and services mentioned are trademarks of their respective companies.

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Media Contact:

Jane Cheng

Marketing Director, Asia Pacific, GXS

Tel: +852 2884-6029

Jane.cheng@gxs.com